What will change for Marketplace sellers?

Starting in 2022, if you sell your products in Germany and/or France, operators of Marketplaces must ensure that you are fully complying with the Extended Producer Responsibility (EPR) in these countries. The Marketplace will therefore collect and validate your EPR registration number(s).

If you cannot prove your EPR compliance to your Marketplace, you can expect the following actions:

**GERMANY:** Marketplace will be obliged to suspend your non-compliant listings under the relevant EPR product categories:

- Packaging: all listings from July 1, 2022
- Electrical and Electronic Equipment (EEE): all listings falling under EEE from January 1, 2023
- Batteries: currently not in scope within German regulations

**FRANCE:** Information from the French regulators has not yet been announced. Once this information is made public, it will be displayed on this page: [www.epr-info.com](http://www.epr-info.com)

What is EPR – and why does it concern me as a Marketplace seller?

Extended Producer Responsibility (EPR) is an environmental policy that makes producers responsible for the entire life cycle of the products that they introduce on the market, from their design until end of life (including waste collection and recycling). The corresponding directives apply throughout the EU and in the individual countries.

With your company, you are considered a producer, if you produce, import or sell a product that falls under the EPR regulations in the respective country and if you are not domiciled in this country.

**PLEASE NOTE:** If you are a “distance seller” (all marketplace sellers/online sellers are considered “distance sellers”!) you must register and provide your Marketplace with your own EPR registration number(s) because of the shipping packaging that you use.

Details on these obligations and the respective waste streams

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**EPR explained easily:** Learn more in the video by scanning the QR code

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How do I fulfill my obligations as a Marketplace seller in Germany?

PACKAGING

1. **Join a PRO (Producer Responsibility Organization):** The packaging placed on the market must be licensed with a dual scheme (PRO). Easy and completely online possible with the Landbell [EASY-Shop](https://www.ear-system.de/ear-portal)

2. **Register with the Central Agency Packaging Register** ([https://www.verpackungsregister.org](https://www.verpackungsregister.org)) before selling any packaged goods on the German market.

3. **Report** the packaging quantities placed on the German market to the Central Agency (LUCID Platform) and at the same time to the dual scheme. (via customer login at Landbell [EASY-Shop](https://www.ear-system.de/ear-portal))

**Please note:** Packaging is not only sales packaging (so-called product packaging), which is used to protect goods and products and ensure their safe handover to the consumer.

Shipping packaging for online sales (e.g. the shipping cartons, filling materials such as bubble wrap, etc.) is also always subject to registration and membership of a PRO.

For shipping packaging, there are always direct obligations for Marketplace sellers/online sellers selling to Germany.

Very rarely, sales packaging (product packaging) may already be registered and covered by membership of a scheme, if the manufacturer fulfilled the obligations in Germany. In this case, a proof of registration and scheme membership is required. If there is no proof, the obligations remain with the Marketplace seller/online seller.

**Waste of Electrical and Electronic Equipment (WEEE)**

1. **Register** your electrical devices with the registry ®ear (per category and per brand) [https://www.ear-system.de/ear-portal](https://www.ear-system.de/ear-portal)

2. **Appoint an Authorized Representative in Germany:** for electrical and electronic equipment manufacturers/dealers without a subsidiary in Germany

3. **Join a PRO like ERP Deutschland** to ensure collection and recycling of electrical and electronic equipment

4. **Regular quantity reports** (input, output, annual reports) to ®ear

You need support? service.vertrieb@landbell.de